



WE HAVE A SOLUTION!

CORE BUSINESS AREAS

"KOMUS" COMPANY



IT'S EASY TO PLACE AN ORDER AND GET THE RELATED SERVICES WITH US



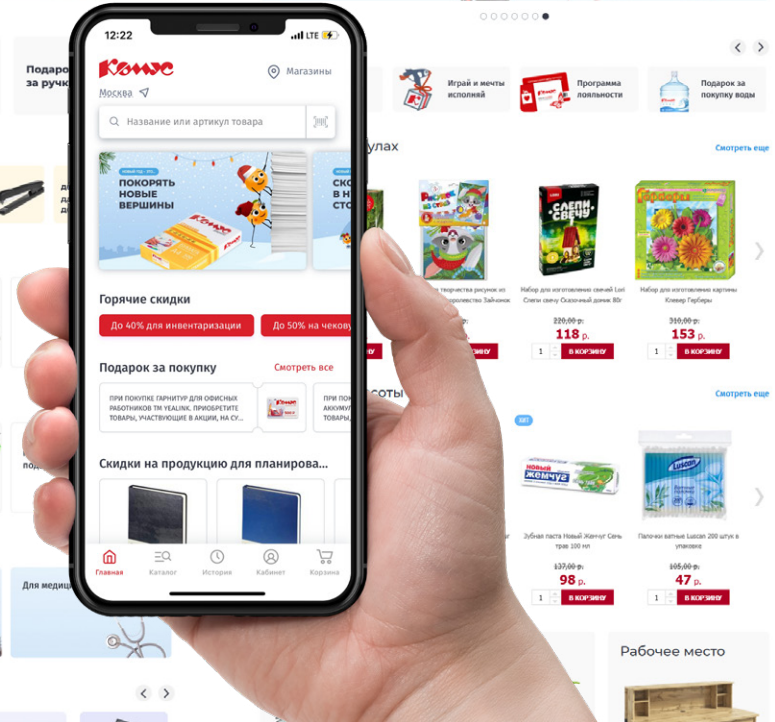
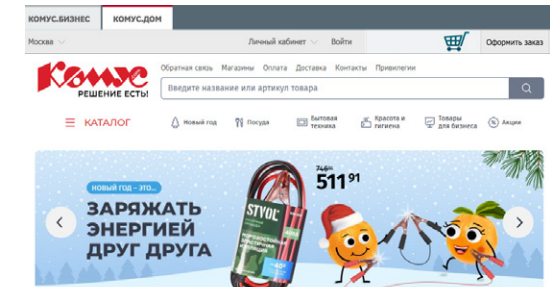
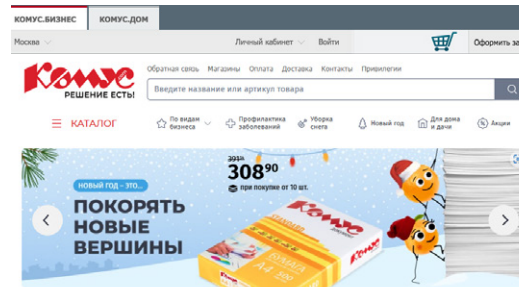
Komus is a unique company in the Russian market of office and business supplies, which has been working and developing for more than 30 years.

- ✓ "Komus" company is among Forbes TOP 200 Russian largest non-public companies.
- ✓ Komus.com is among TOP 30 largest online stores of the Russian Internet. (according to Data Insight)
- ✓ Komus online store is one of the most dynamically developing sales channels.
- ✓ 179000 SKUs are presented in Komus online store.
- ✓ 99% of all company catalogues' assortment are presented at the online store.

TWO SPECIALIZED WEBSITE SECTIONS

KOMUS.BUSINESS

KOMUS.HOME



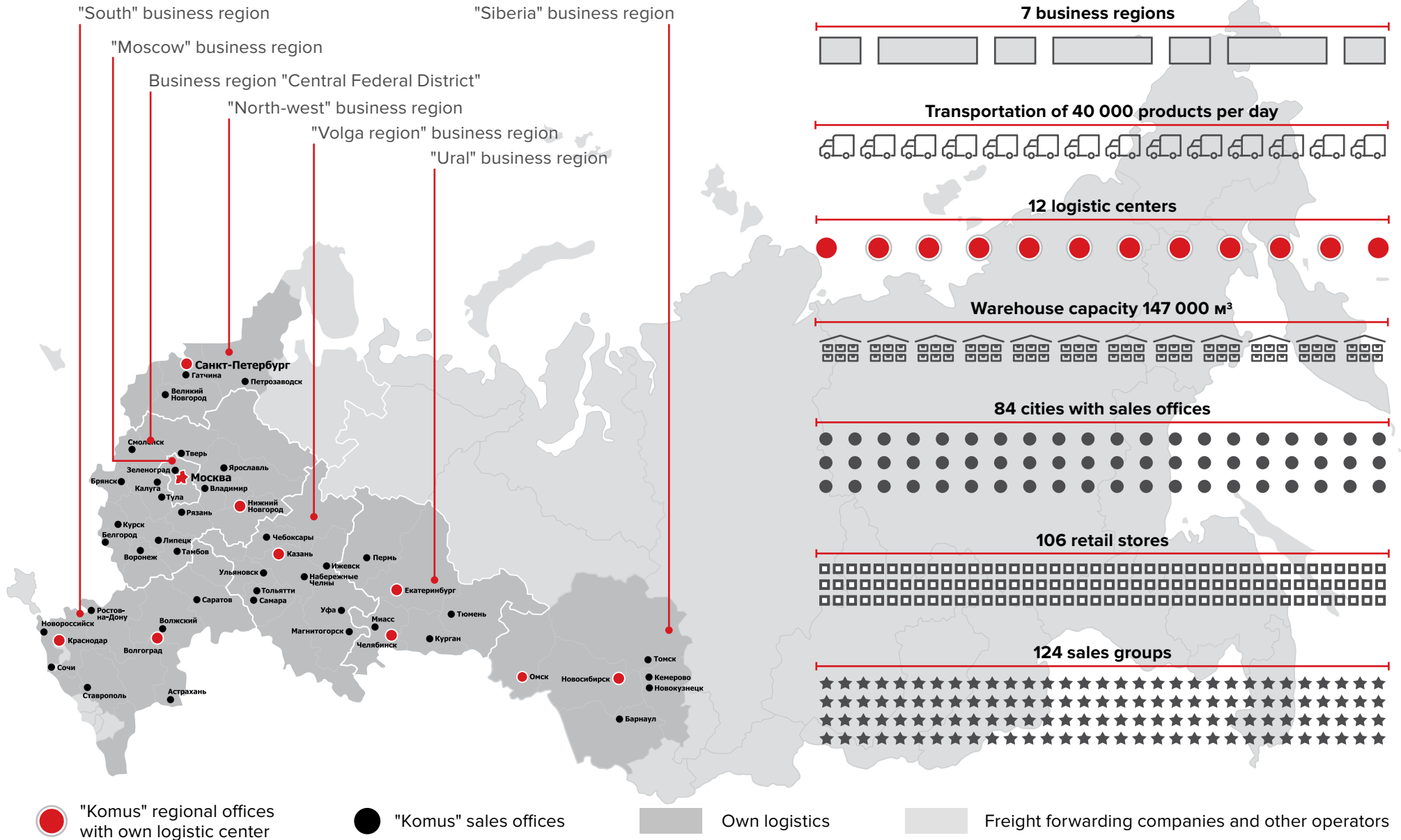
PER MONTH

PAGE VIEWS

42 600 000

SITE USERS

2 200 000



SALES AREA RETAIL CHANNEL



106 retail stores
all over Russia

ASSORTMENT:

- School supplies
- Writing instruments
- Paper
- Paper business accessories
- Office supplies
- Folders, archive systems
- Consumables for printing devices
- Commercial goods
- Demonstration equipment
- Office devices
- Gifts and souvenirs
- Hobby and craft supplies



24 HOURS
DELIVERY



CUSTOMER
PICK UP



The products of more than 600 well-known brands of leading manufacturers are supplied directly



More than 51 000 articles in more than 250 product categories.



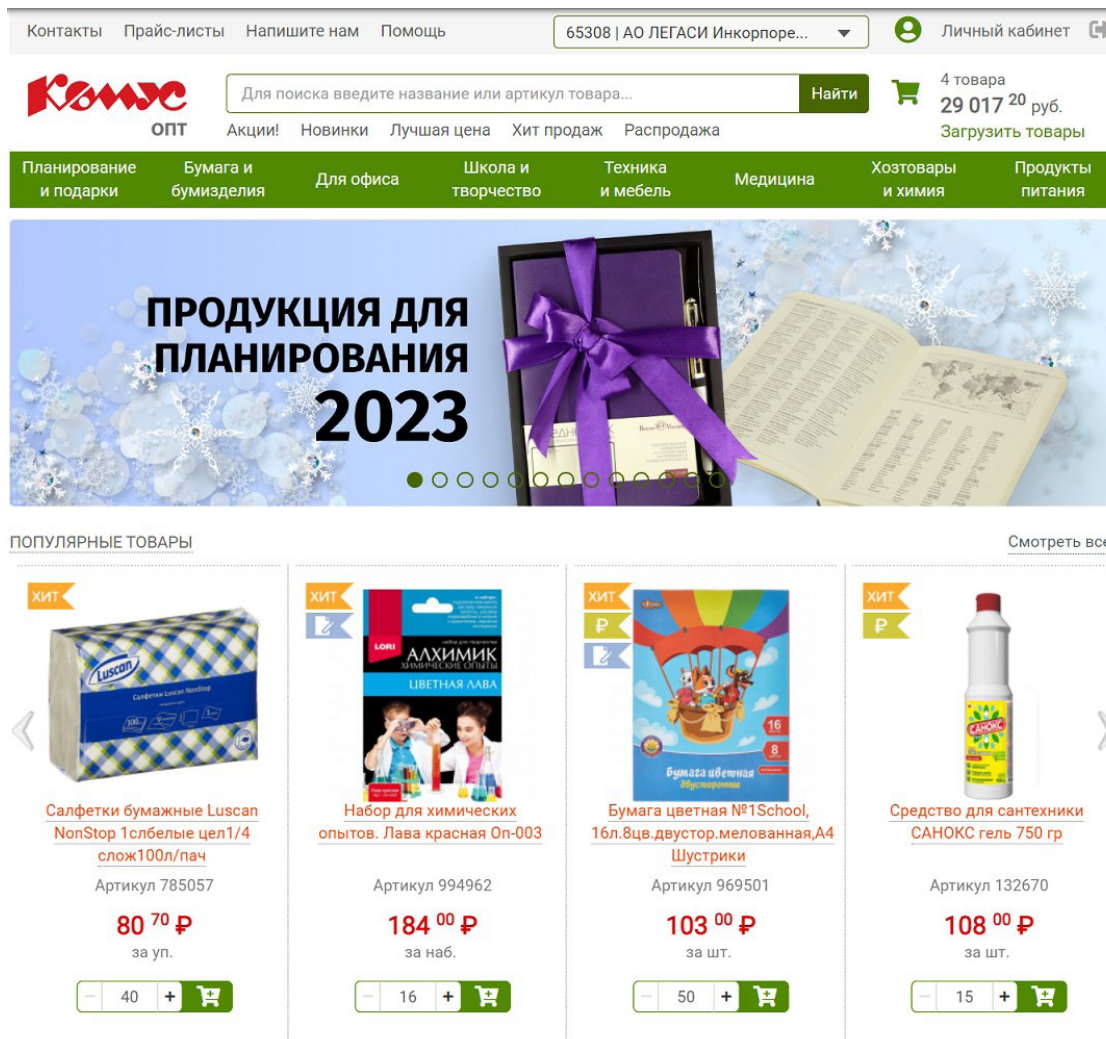
Own logistics base, the vast network of warehouse and transport logistics



Warranty of quality – only original certified products

PER MONTH

500 000
20 000



Контракты Прайс-листы Напишите нам Помощь 65308 | АО ЛЕГАСИ Инкоре... Личный кабинет





Комус ОПТ Для поиска введите название или артикул товара... **Найти** 4 товара 29 017²⁰ руб. Загрузить товары

Акции! Новинки Лучшая цена Хит продаж Распродажа

Планирование и подарки Бумага и бумизделия Для офиса Школа и творчество Техника и мебель Медицина Хозтовары и химия Продукты питания

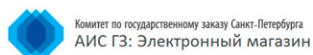
ПРОДУКЦИЯ ДЛЯ ПЛАНИРОВАНИЯ 2023

ПОПУЛЯРНЫЕ ТОВАРЫ [Смотреть все »](#)

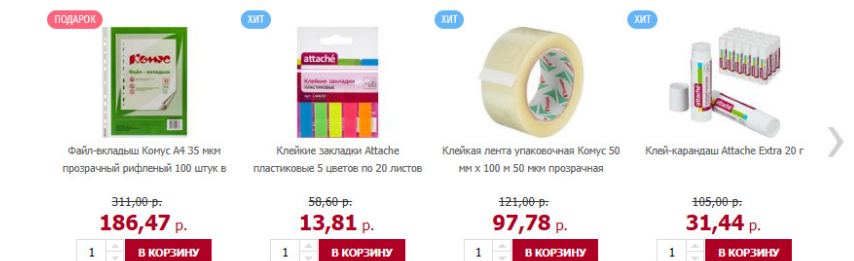
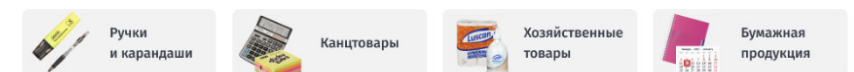
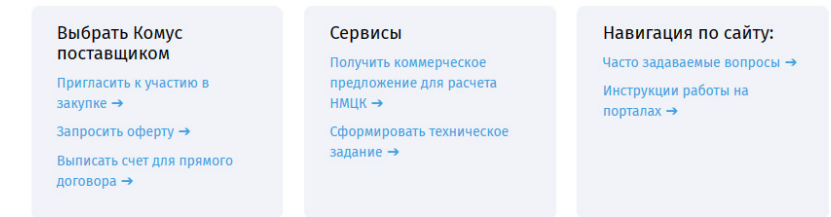
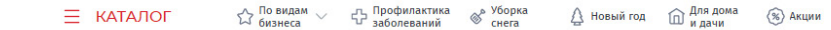
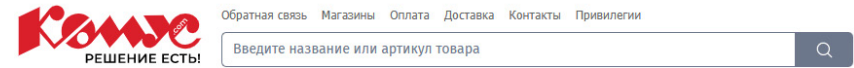
<p>ХИТ</p>  <p>Салфетки бумажные Luscan NonStop 1слбелые цел1/4 слож100л/пач Артикул 785057</p> <p>80⁷⁰ ₺ за уп.</p> <p>40</p>	<p>ХИТ</p>  <p>Набор для химических опытов. Лава красная Оп-003 Артикул 994962</p> <p>184⁰⁰ ₺ за наб.</p> <p>16</p>	<p>ХИТ</p>  <p>Бумага цветная №1School, 16л.8цв.двустор.мелованная,А4 Шустрики Артикул 969501</p> <p>103⁰⁰ ₺ за шт.</p> <p>50</p>	<p>ХИТ</p>  <p>Средство для сантехники САНОКС гель 750 гр Артикул 132670</p> <p>108⁰⁰ ₺ за шт.</p> <p>15</p>
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"KOMUS" COMPANY OFFERS TO ALL CLIENTS:

- ✓ Help in tendering procedure arrangement in spite of the procurement methods.
- ✓ The prepared guidance on our website - how to purchase the goods at the e-shop for small purchase volumes.
- ✓ Expert consultations on describing the functional characteristics of the product.
- ✓ A quotation to analyse the market prices for prospective goods.
- ✓ Procurement support at all the resources and work in all the e-shops for small purchase volumes in all Russian regions.
- ✓ Fair contract performance during all phases.
- ✓ Conclusion of a direct contract for the goods supply by an invoice.



"Komus" company is among "TOP-1000 successful suppliers" according to B2B-Center platform (2020, 2021, 2022)



**WE OFFER MORE
THAN 1500 GOODS
FOR FOOD
MANUFACTURING:**

- ☑ package for cakes and confectionaries
- ☑ package for desserts and ice cream
- ☑ package for salads, vegetables and fruits
- ☑ package for delicatessen and fast food
- ☑ containers for sealing
- ☑ containers and trays made of foam polystyrole
- ☑ package for eggs
- ☑ buckets and tins for preserves
- ☑ disposable tableware and serving
- ☑ disposable clothes

Our package is used by:



Оплата Доставка Новости 8 (800) 100-14-42 Личный кабинет

komus
УПАКОВКА

поиск по названию или артикулу

ГЛАВНАЯ КАТАЛОГ О КОМПАНИИ УСЛУГИ ГОТОВЫЕ РЕШЕНИЯ МЕДИА КОНТАКТЫ









NEW
ТОРТНИЦА
T-218/1

% СПЕЦИАЛЬНЫЕ ПРЕДЛОЖЕНИЯ

new НОВИНКИ АССОРТИМЕНТА

PDF СКАЧАТЬ КАТАЛОГ упаковочной продукции

УПАКОВОЧНАЯ ПРОДУКЦИЯ

 Для тортов	 Для кондитерских изделий	 Для десертов	 Для салатов и грибов
 Для суши и фаст-фуда	 Для овощей и фруктов	 Для маринадов	 Ланч-боксы

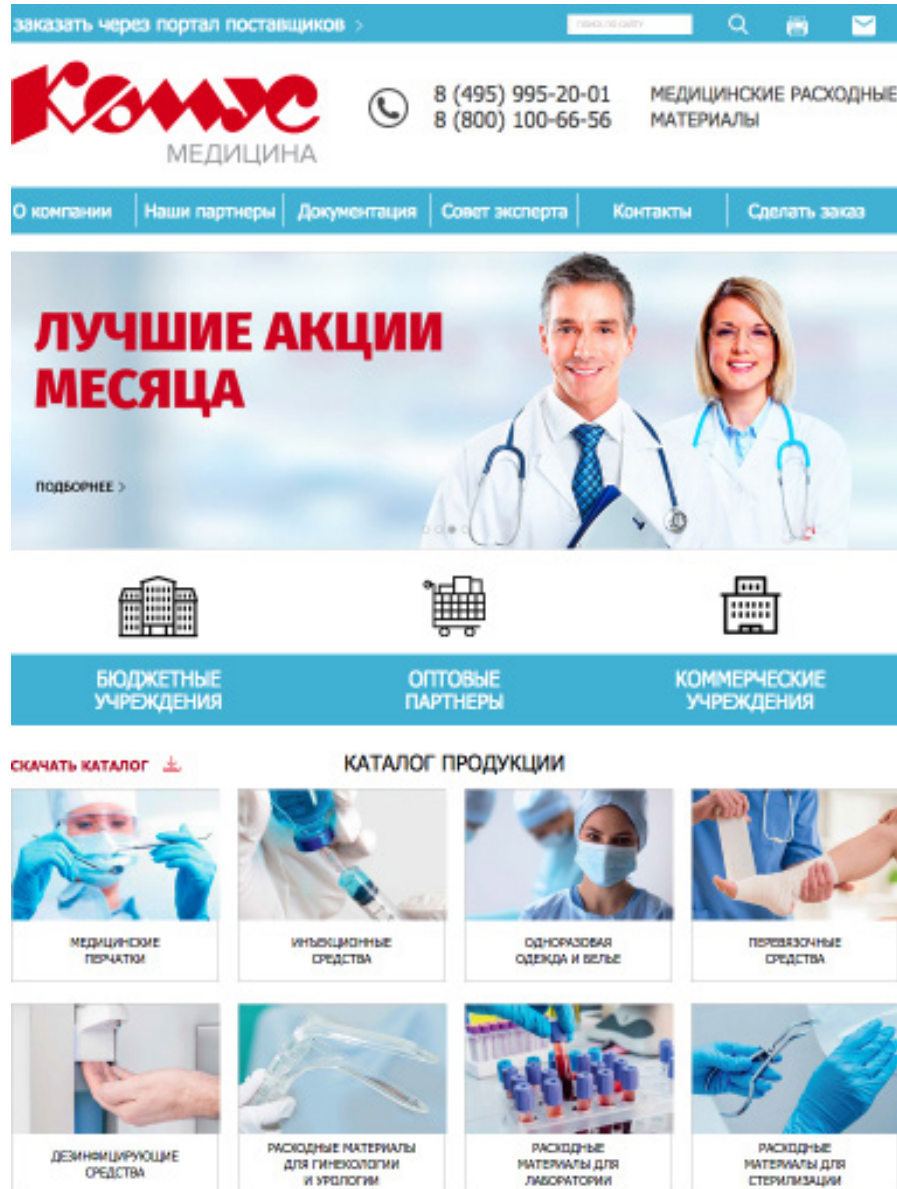
Индивидуальный заказ >

Каталог товаров >



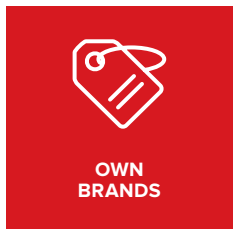
«KOMUS MEDICINE» HAS MORE THAN 10,000 ITEMS:

- ☑ self-produced goods (paper for medical devices and own brand medical gloves)
- ☑ Exclusive contract terms with manufacturers
- ☑ A wide range of products from the leaders of the medical market (medical gloves, paper for diagnostic equipment, injectables, disinfectants, dressings, disposable medical clothing and underwear, first aid kits, devices and much more)
- ☑ More than 300 suppliers of foreign and domestic manufacturers.



The screenshot shows the website interface for KOMUS MEDICINE. At the top, there is a navigation bar with a search bar and icons for cart and mail. Below this is the company logo and contact information: 8 (495) 995-20-01 and 8 (800) 100-66-56. A main banner features a male and female doctor with the text "ЛУЧШИЕ АКЦИИ МЕСЯЦА" (Best offers of the month). Below the banner are three categories: "БЮДЖЕТНЫЕ УЧРЕЖДЕНИЯ" (Budgetary institutions), "ОПТОВЫЕ ПАРТНЕРЫ" (Wholesale partners), and "КОММЕРЧЕСКИЕ УЧРЕЖДЕНИЯ" (Commercial institutions). A "КАТАЛОГ ПРОДУКЦИИ" (Product catalog) section lists various medical supplies with corresponding images:

- МЕДИЦИНСКИЕ ПЕРЧАТКИ (Medical gloves)
- ИНЪЕКЦИОННЫЕ СРЕДСТВА (Injectable drugs)
- ОДНОРАЗОВАЯ ОДЕЖДА И БЕЛЬЕ (Disposable clothing and linens)
- ПЕРЕВОЗНЫЕ СРЕДСТВА (Transportation supplies)
- ДЕЗИНФИЦИРУЮЩИЕ СРЕДСТВА (Disinfectants)
- РАСХОДНЫЕ МАТЕРИАЛЫ ДЛЯ ГИНЕКОЛОГИИ И УРОЛОГИИ (Consumables for gynecology and urology)
- РАСХОДНЫЕ МАТЕРИАЛЫ ДЛЯ ЛАБОРАТОРИИ (Consumables for laboratory)
- РАСХОДНЫЕ МАТЕРИАЛЫ ДЛЯ СТЕРИЛИЗАЦИИ (Consumables for sterilization)



Bantex

FOLDERS

The goods are manufactured according to the technology and under Bantex trademark. "Komus" possesses a license for production from the Danish company Bantex A/S. In 2022 the volume of production was up to 750 000 units per month.




PERFORATED PAPER AND ROLLS

At the SOMA factory the following goods are produced: fax paper rolls ProMega fax, all types of cash register rolls of thermal and offset paper, computer paper rolls with and without perforation, single layered teletype paper rolls, wide format paper for plotters, irregular rolls of any description to order.



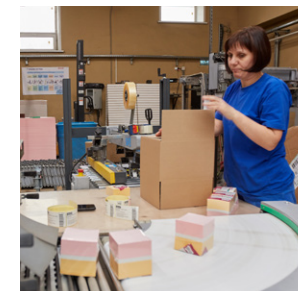

SELF-ADHESIVE LABELS

ProMega label product range is more than 200 SKUs. The factory produces packs of 100, 50, 25 sheets with labels. It is possible to fulfill custom orders. Now ProMega label is producing 3 out of 5 self-adhesive labels sheets made in Russia.




PLASTIC PACKAGE

The largest producer of hard plastic package with a long-lasting history. The production is situated as nearly as possible to the Partners in all federal districts. 5 production and logistics modules and branch offices in major cities.



**MAINTENANCE
CENTER**



**EQUIPMENT
INSTALLATION AND
MAINTENANCE
SERVICE**

- ☑ Computer equipment and software
- ☑ Network equipment
- ☑ Printing devices
- ☑ Video surveillance
- ☑ Projection equipment
- ☑ Climate control equipment
- ☑ Automatic telephone stations

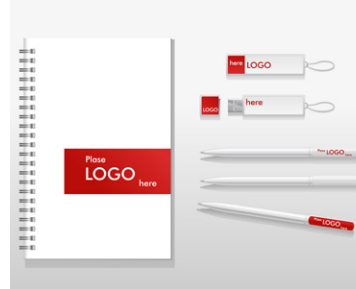
**CARTRIDGES
REFILL**



**CARTRIDGES REFILL
COST FROM 839 RUB**

- ☑ Cartridges are refilled in the laboratory
- ☑ Warranty — full operation cycle or 1 year of storage
- ☑ Free pick up and delivery for refilling more than 3 cartridges

**PRINTING
CENTER**



**WE ARE SELLING
SOMETHING
MORE THAN JUST
SOUVENIRS**

- ☑ Warranted quality and high standard services
- ☑ Orders execution in due time
- ☑ Modern equipment
- ☑ Individual approach to each customer and flexible pricing pattern
- ☑ Customer service quality assurance

CALL CENTER



**ORDERS RECEIVING
AND PROCESSING**

- ☑ Orders receiving and processing
- ☑ Hot line with numbers 495 and 8-800
- ☑ Sales department outsourcing
- ☑ Marketing researches
- ☑ Mass messaging and emailing
- ☑ Online chat
- ☑ Speech recognition, synthesis and analysis system

DELIVERY

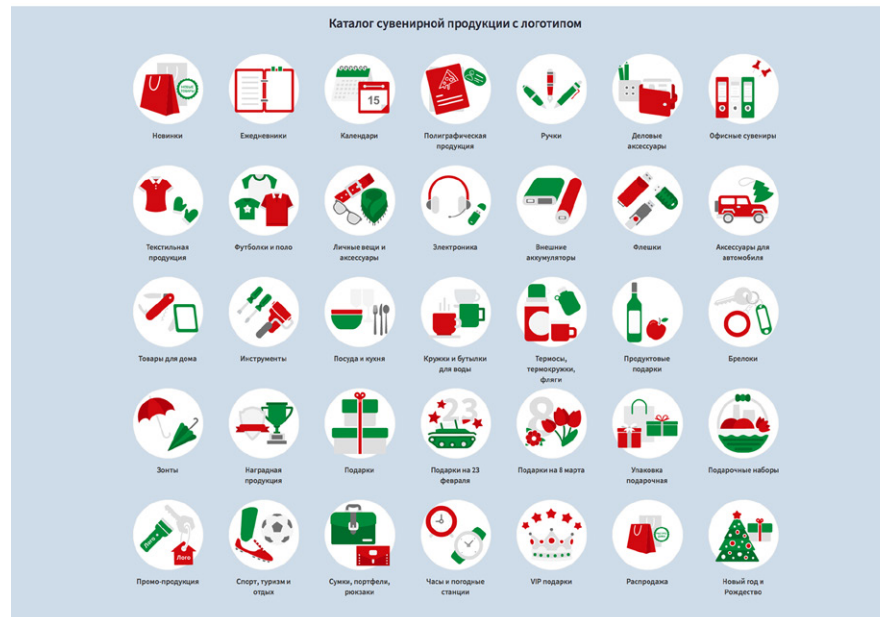
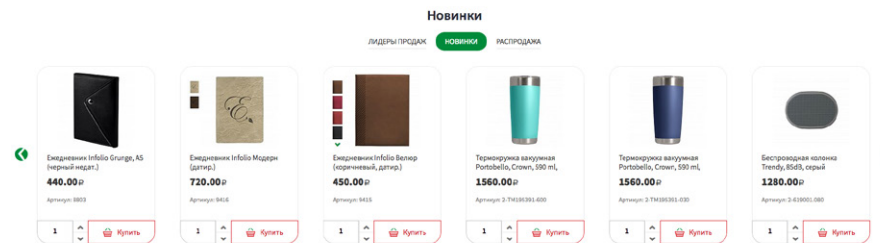
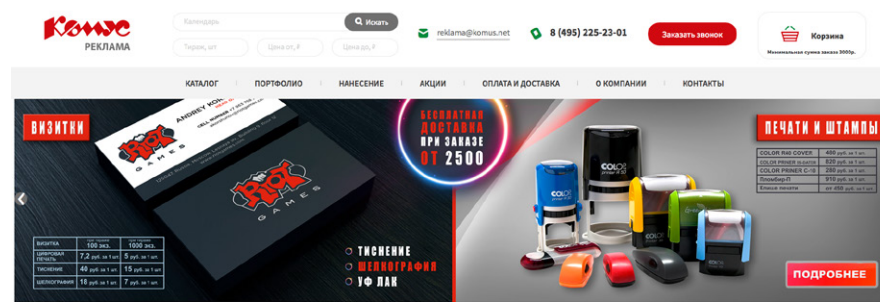
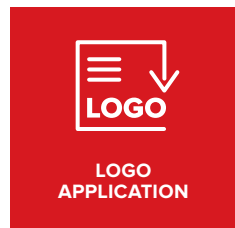


**FREE DELIVERY
FOR ORDERS OVER
3000 RUB**

- ☑ Free delivery to the indicated address
- ☑ Orders delivery to several addresses
- ☑ Address the maintenance center for return and replacement of goods by means of Komus transport

SERVICES AND FACILITIES PRINTING CENTER "KOMUS-ADVERTISING"

- ☑ More than 20 years of market experience in promotional and printing products.
- ☑ The manufacturing and storage facility with an area of more than 2000 m2 and a well-tuned delivery system.
- ☑ More than 30 thousands of promotional products – from business cards and calendars to daily planners and catalogues.
- ☑ Maximum capacity – 600 tonnes per month.
- ☑ Actual capacity – 7000 tonnes per year.





5
call centers



850
operators



24/7/365
working around the clock



300 000
calls per day



>5000
fulfilled projects

INCOMING SERVICES

- ☑ Orders receiving and processing
- ☑ Virtual assistant
- ☑ Cross sales
- ☑ Hot lines with numbers 495 and 8-800

OUTCOMING SERVICES

- ☑ Search of new clients
- ☑ Data base update
- ☑ Information distribution
- ☑ Sales department outsourcing
- ☑ Marketing researches: surveys, questionnaires, mystery shopper

ADDITIONAL SERVICES

- ☑ Personal account
- ☑ Internet marketing
- ☑ Mass SMS messaging and emailing
- ☑ Online chat with consultants
- ☑ Service in messengers
- ☑ Speech recognition, synthesis and analysis system




WE ARE TRUSTED BY:



ASSORTMENT: OWN BRANDS




- 
 - 
 - 
 - 
- Paper products
 - Stationery
 - Writing materials
 - Demonstration equipment
 - Archiving of documents
 - Document storage
 - Products for workplace organization
 - Office furniture









- 
 - 
 - 
- Drawing pads
 - Colour paper
 - Paints, pencils
 - Glue
 - Rulers
 - Brief cases, bags and backpacks
 - School furniture
 - Notebooks
 - Pencil cases







- 
- Sugar
 - Milk and cream
 - Coffee and tea
 - Drinking water
 - Chocolate
 - Candies
 - Dried fruits and nuts mixes



- 
 - 
 - 
 - 
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- Keyboards and computer mouses
 - Displays and tower cases
 - Memory cards
 - Power filters
 - Speakers
 - Paper and cash register tapes
 - Rolls for printers
 - Batteries



- 
 - 
 - 
 - 
- Office chairs
 - Boss chairs
 - Chairs
 - Tables
 - Cabinets
 - Wardrobes
 - Storage shelves
 - Sofas
 - Safes



- 
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- Hygiene products
 - Cleaning products
 - Household chemicals
 - Professional chemicals
 - Garbage bags and containers
 - Textiles and cosmetics for hotels
 - Beauty and health products

ASSORTMENT

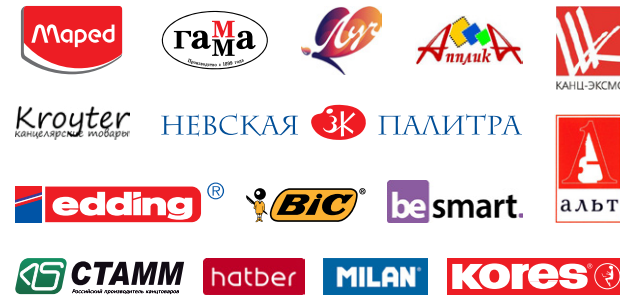
STATIONERY AND PAPER PRODUCTS



SCHOOL AND CRAFT SUPPLIES



OWN BRANDS



OWN BRANDS



ASSORTMENT

WAREHOUSES AND PRODUCTION



PERSONAL PROTECTIVE EQUIPMENT TO ORDER



EQUIPMENT INSTALLATION

PROFESSIONAL AND HOUSEHOLD CLEANING PRODUCTS



OWN BRANDS

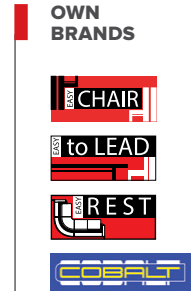
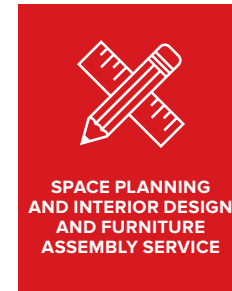


ASSORTMENT

OFFICE DEVICES AND CONSUMABLES



OFFICE AND HOME FURNITURE



ASSORTMENT

FOOD PRODUCTS



CARE, HEALTH AND BEAUTY PRODUCTS



OWN BRANDS

ГЛАВВОДА



**ДЕЛОВОЙ
СТАНДАРТ**



OWN BRANDS



ASSORTMENT

REAL ESTATE AND CONSTRUCTION INDUSTRY



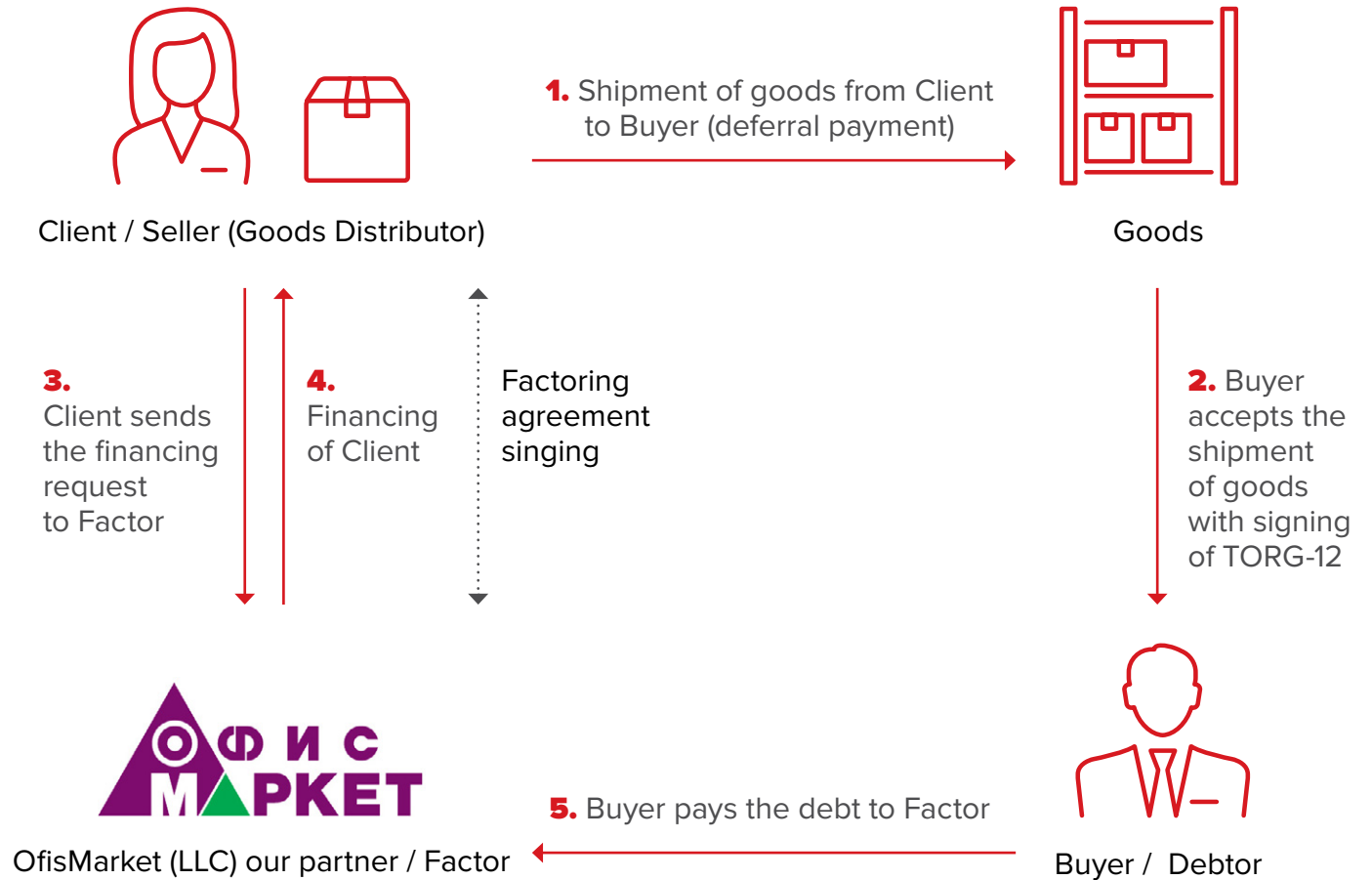
COMMERCIAL GOODS



FACTORING SCHEME

ADVANTAGES OF FACTORING FULL SERVICE

- ☑ 100% financing of deferral payment according to Shipment contract
- ☑ Non-limit financing for Client
- ☑ Best financing rate in Russian Federation (no additional and hidden commissions)
- ☑ Factoring without payment invoices (commission held at the funding moment)
- ☑ Non-recourse factoring (Factor takes a risk of non-payment)
- ☑ No credit committee. Factoring agreement signing takes up to 3 days





WE HAVE A SOLUTION!

**THANK YOU
FOR YOUR ATTENTION!**